



MPRISE
Agriware



Explainer

Agriware Cloud Services

Growers benefit from cloud with scalable data storage, remote access, cost-efficiency, and enhanced security for streamlined horticultural operations.



Modern It-Landscape

Cloud in Horticulture

Cloud is everywhere. whether it's a music subscription like Spotify or Apple's iCloud; we have integrated it into our daily lives. However, it's not always apparent that these service providers have to manage a lot behind the scenes.

It's clear that systems need to be operational and maintained to ensure they function correctly. Networks must remain stable, and databases must perform well. These things are taken care of, and we often take them for granted.

In the realm of horticultural businesses, the use of the cloud is not yet widespread across all areas. This could be attributed to various factors, such as internet speed, software availability, and sufficient bandwidth.

Our approach is centered on addressing the user's needs rather than just listing functionalities offered by our platform.

This explainer is not about a detailed argument about technology, advantages, and disadvantages.

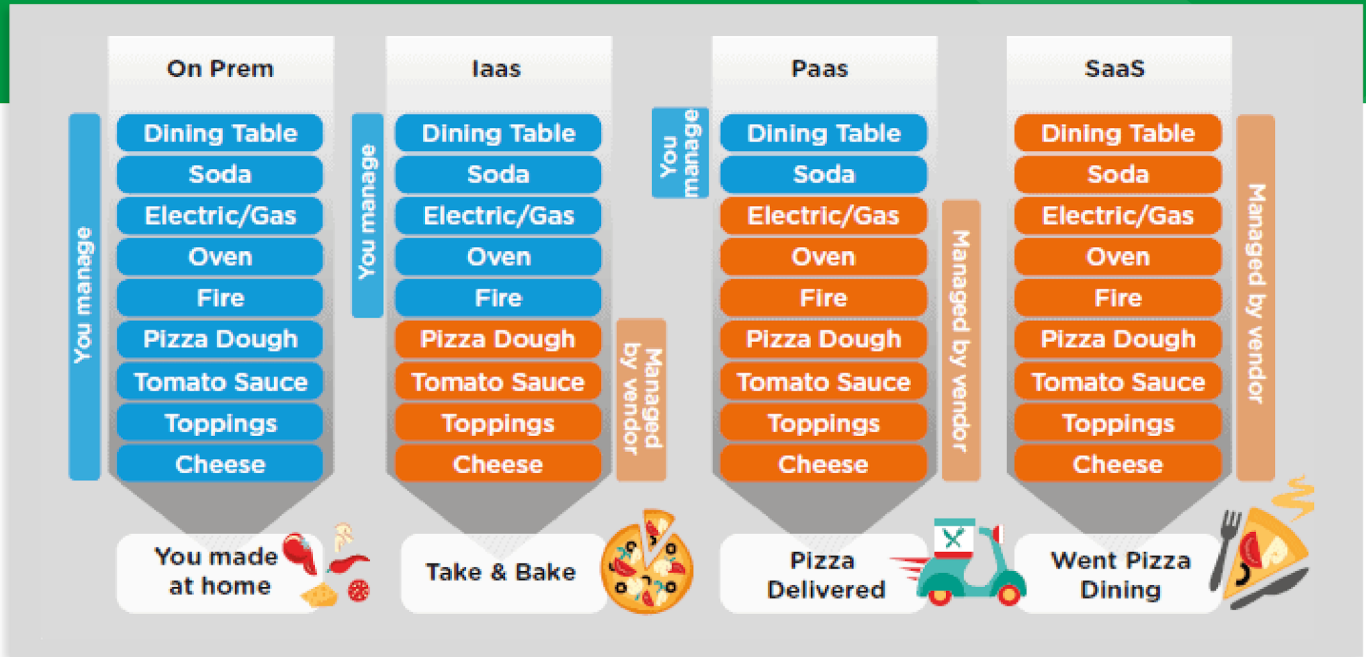
What we do want is to indicate that each company and each user makes its own decision and evaluates it.

This year we have made big progress. Often out of sight, but a lot has been done under the hood. By now you have been introduced to the first solution for the Cloud. Agriware 365 Analytics. It comes with a fully-featured Data Warehouse, reliably cloud-based.

Cloud solutions offer you numerous advantages. We are pleased to tell you more.

Pizza as a service

On-Prem, IaaS, PaaS and SaaS explained



Who is the caretaker?

Believe it or not, the basics of the Cloud and the differences between on-premise, infrastructure-as-a-service (IaaS), platform-as-a-service (PaaS) and software-as-a-service (SaaS) can be explained using the example of making a pizza.

With the "On Prem" choice, you arrange everything yourself to make the pizza. You have your own oven, make your own dough and take care of all the ingredients. By comparison, in your business, you take responsibility and expense for managing all elements of the software solution. You purchase software and install it yourself.

Then there are two intermediate structures, IaaS and PaaS. There, you first choose

limited outsourcing. You bake a frozen pizza or order a fresh one and provide a nicely set table at your home.

In a fully SaaS infrastructure, you go to the Pizzeria and get everything taken care of, and you will receive a nice experience. By comparison, in the SaaS situation, you outsource everything.

However, the benefit of the "dining out" model, or SaaS, is that your company outsources the entire process to a specialist who takes responsibility for everything, including server start-up costs, infrastructure, equipment maintenance, data storage, security and running a team of specialists.

Now for IT specialists

Cloud Control Comparison

On-Premise	IaaS	PaaS	SaaS
Application	Application	Application	Application
Data	Data	Data	Data
Runtime	Runtime	Runtime	Runtime
Middleware	Middleware	Middleware	Middleware
O/S	O/S	O/S	O/S
Virtualization	Virtualization	Virtualization	Virtualization
Servers	Servers	Servers	Servers
Storage	Storage	Storage	Storage
Networking	Networking	Networking	Networking

Step-by-step

SaaS solutions offer a number of advantages. Much greater efficiency, better cost-effectiveness, scalability, access to services anywhere and automatic updates. Instead of regular investments, you start paying monthly.

Agriware 365 Business Central is ready for a transition to the Cloud. Since not every company is already fully Cloud-ready, this transition can be done incrementally within your company.

The above overview shows that services will increase in the future in areas of infrastructure, service, storage and networking.

Even your current hybrid solutions, where parts of your organization use the Cloud solution and others remain "On Prem" for the time being, can coexist.

SaaS for growers

Benefits SaaS-based applications:

- Continuous updates with latest features
Security always up to date
- Smaller updates with lower impact
- Seamlessly "scale up" or "scale down" to support your changing business needs.
- No expensive capital investment is required for server, storage or network infrastructure.
- Maintenance fees are per month. Included with appropriate SLA.
- No server, storage or network infrastructure requirements.

Our Agriware service packages

The services in Cloud solutions and therefore in Agriware 365 will hence be a lot more comprehensive. We have put together three packages from each of which you can choose what suits your business best.

Standard

You work with the standard Agriware 365 solution with must-have basic reports included.

Extended

The size of your business and level of organization requires extensive functionality of Agriware 365 and a wider range of support.

Enterprise

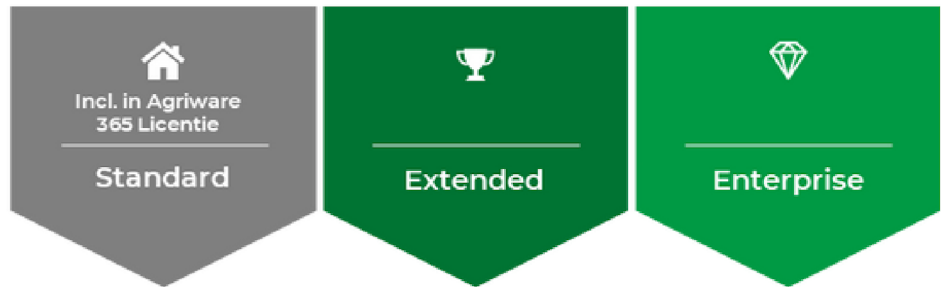
You have a comprehensive IT requirement for your multinational operating enterprise. You are extracting the maximum value from Agriware 365 as an integrated solution.

For a complete overview of the packages and their fulfillment, please check the overview table on the next page.





Agriware 365 Packages



	Standard	Extended	Enterprise
Service management			
Online Help & Support	✓	✓	✓
Customer Portal	✓	✓	✓
Release management			
Deployment of new releases (technical upgrade)	✓	✓	✓
Events & Training			
Life Events	✓	✓	✓
Online Events: Webinars	✓	✓	✓
E-Learning	✗	✓	✓
Services			
Functional consultancy	✗	✓	✓
Technical consultancy	✗	✓	✓
Azure DevOps environment	✗	✓	✓
Compatibiliteitsscan customization	✗	✓	✓
Compatibiliteitsscan apps, portals en standard connections	✗	✓	✓
Strategische services			
Roadmap sessions	✗	✗	✓
Business Consultancy Sessies	✗	✗	✓



What's next?

Shape and guide the transition

Mprise Agriware 365 is built upon Microsoft Business Central software. Microsoft's strategy is to introduce incremental and streamlined enhancements and extensions.

This approach aims to eliminate the need for major and disruptive migrations that people generally prefer to avoid. Mprise Agriware is committed to helping and facilitating the transition to the Cloud within your organization. The choice will depend on the size of your organization and your usage of Agriware. Certain preferences are automatically associated with specific packages, which include a set level of services, all available for a monthly fee.

These fees encompass various aspects, including initial server setup, infrastructure configuration, equipment maintenance, data storage, security measures, .

and the employment of a dedicated team of specialists to ensure the solution's smooth operation.

We hope that this explanation has shed more light on the trajectory of IT advancements, both in the broader context and specifically within Agriware. If you're eager to discover how these developments can benefit you, your Agriware Business Consultant is eager to assist you in making well-informed decisions for both the short and long term.

"Mprise Agriware is committed to helping you shape the transition to the Cloud"

Get in touch

Our team is ready for you

M: info@mprise-agriware.com

T: +31 (0)318 508810

Mprise Agriware HQ

Newtonstraat 2
3902 HPVeenendaal
Nederland

Mprise Agriware Canada

250 YongeStreet
Toronto, Ontario M5B 2L7
T: +1 (647) 4935085

